



Position Available: Head Golf Professional
Facility: Santa Barbara Golf Club
Location: Santa Barbara, California

Is Golf your passion? Do you want to play a key role in promoting the game of golf, helping to bring people into or back to the sport? Do you have the sales savvy to drive revenue and the ability to build relationships to increase membership and make our customers want to come back for more? Do you long to be a leader, to help to shape a strong customer service centered staff who assure a world class experience for our guests? If you understand what it takes to make Golf Operations not just good but, GREAT and the drive and ability to dive into the role of Head Golf Professional, then we are looking for you!

ABOUT THE CLUB:

Santa Barbara Golf Club opened for play in 1958, and since that time has been challenging golfers of all skill levels with interesting golf course architecture and beautiful views of the surrounding Santa Ynez Mountains as its dramatic backdrop. Santa Barbara Golf club is a championship 18-hole, 6,022 yard course, where depending upon which set of tees played, the course is long enough to be a good test for even the furthest players off the tee, and strategically positioned to maximize risk and reward for those who seek an adventurous round. With several local and traveling golf groups and clubs, Santa Barbara Golf Club is a wonderful place to meet new friends and socialize with family or business contacts. Located in the heart of Santa Barbara, the golf club is open and welcome for public use 365 days a year.

Mulligan's Cafe has a capacity of 200, and is perfect for a large event or a bite to eat with friends, all in wonderful surroundings.

POSITION PROFILE:

The Head Golf Professional promotes the game of golf through careful development of an operational structure and programs that provide an exceptional experience for our customers. Success in this role will be measured by growth in rounds and revenue and in providing the highest quality service standards for members/guests.

The Head Golf Professional must have excellent interpersonal skills, as he/she serves as the primary liaison with the local Men's and Ladies clubs and as coordinator of player development programs, including a junior program. Responsible in partnership with the General Manager for the hiring, training and development of staff and for promoting company culture. The Head Golf professional manages the Golf Operations budget, tournament operations, merchandising/inventory controls, creates plan for increased Golf revenue sales, develops and executes marketing and business plans and manages the tee sheet/POS.

QUALIFICATIONS: PGA Class A or apprentice is preferred, but not required. One to five years' experience as a Head Professional or Assistant Golf Professional preferred.

COMPENSATION/BENEFITS: Hourly rate range of \$22.00 -\$24.00 DOE (overtime available). Plus lesson income (est. \$10,000-\$20,000).

Benefits include: Shared health plan, PGA dues, vacation, cell phone expenses and approved education.

Santa Barbara Golf Club is a CourseCo, Inc managed facility. We are an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability status, protected veteran status, or any other characteristics protected by law.

Santa Barbara Golf Club, CourseCo, Inc and its affiliates are Drug Free Workplaces. Successful applicant will be required to pass a pre-employment background check, drug screen and have a valid documentation proving eligibility to work that will be validated online.

Application Instructions:

Application Deadline: **10/24/2019**

Please submit your **cover letter, resume and references** to apohll@courseco.com

The Head Golf professional will report to the General Manager