

Head Golf Professional - Santa Barbara Golf Club, Santa Barbara, CA.

Is Golf your passion? Do you want to play a key role in promoting the game of golf, helping to bring people into or back to the sport? Do you have the sales savvy to drive revenue and the ability to build relationships to increase Preferred Club Card holders and make our customers want to come back for more? Do you long to be a leader, to help to shape a strong customer service centered staff who assure a world class experience for our guests? If you understand what it takes to make Golf Operations not just good but, GREAT and the drive and ability to dive into the role of Head Golf Professional, then we are looking for you!

FACILITY INFORMATION:

Well-manicured, impeccably maintained 18-hole regulation par-70 golf course, sweeping views of the Santa Ynez foothills. This challenging course is 6,022 yards from back tees, has power golf cart service, and an award-winning golf shop.

POSITION PROFILE:

The Head Golf Professional promotes the game of golf through careful development of an operational structure and programs that provide an exceptional experience for our customers. Success in this role will be measured by growth in PCC holders and revenue and in providing the highest quality service standards for members/guests.

The Head Golf Professional must have excellent interpersonal skills, as he/she serves as the primary liaison with the local Men's and Ladies clubs and as coordinator of player development programs, including a junior program.

Responsible in partnership with the General Manager for the hiring, training and development of staff and for promoting company culture. The Head Golf professional manages the Golf Operations budget, tournament operations, merchandising/inventory controls, creates plan for increased Golf revenue sales, develops and executes marketing and business plans and manages the tee sheet/POS.

QUALIFICATIONS: PGA Class A or apprentice is preferred, but not required. One to 5 years' experience as a Head Professional or Assistant Golf Professional preferred.

COMPENSATION/BENEFITS: Hourly rate range of \$23.00 - \$26.00 DOE which equates to \$47,840 - \$54,080 annually in base wages. Plus, 60-70% of lesson income (est. \$15,000-\$30,000). Expected total compensation can be \$62,840-\$84,080 with hourly pay and potential lesson income combined.

Benefits include: Shared health plan, PGA dues, vacation, cell phone & clothing expenses and approved education.

To apply, please email resumes to: Randy Shannon, GM at rshannon@playsantabarbara.com

Santa Barbara Golf Club is a CourseCo, Inc managed facility. We are an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability status, protected veteran status, or any other characteristics protected by law.

Santa Barbara Golf Club, CourseCo, Inc and its affiliates are Drug Free Workplaces.

Successful applicant will be required to pass a pre-employment background screening process and have a valid documentation proving eligibility to work that will be validated online.